

Table Q1. New Houses Sold by Sales Price: United States

[Thousands of houses. Components may not add to total because of rounding. Value of improved lot included in sales price]

Period		Total	Under \$100,000	\$100,000 to \$124,999	\$125,000 to \$149,999	\$150,000 to \$174,999	\$175,000 to \$199,999	\$200,000 to \$249,999	\$250,000 to \$299,999	\$300,000 to \$499,999	\$500,000 and over
		Number of houses ¹									
ANNUAL DATA											
2001		908	75	105	143	130	91	135	86	110	32
2002 ^r		974	62	94	138	135	102	139	107	153	43
RSE (%)		2	18	7	6	6	6	4	7	8	9
QUARTERLY DATA											
2001:	1st quarter	251	20	32	41	37	23	39	23	27	9
	2nd quarter	243	20	25	37	35	29	36	22	30	8
	3rd quarter	216	21	23	34	32	21	31	21	25	6
	4th quarter	199	16	26	34	26	19	26	19	26	7
2002:	1st quarter	239	16	25	31	34	25	36	27	35	11
	2nd quarter	259	16	25	38	35	28	36	28	41	11
	3rd quarter	255	19	27	38	39	27	36	24	36	9
	4th quarter ^r	221	13	19	35	30	23	29	25	38	9
2003:	1st quarter^p	257	12	27	43	39	23	33	26	43	11
RSE (%)		4	19	12	11	11	11	9	9	10	12
		Percent distribution									
ANNUAL DATA											
2001		100	8	12	16	14	10	15	10	12	4
2002 ^r		100	6	10	14	14	10	14	11	16	4
QUARTERLY DATA											
2001:	1st quarter	100	8	13	16	15	9	15	9	11	4
	2nd quarter	100	8	10	15	15	12	15	9	12	3
	3rd quarter	100	10	11	16	15	10	14	10	11	3
	4th quarter	100	8	13	17	13	9	13	9	13	3
2002:	1st quarter	100	7	10	13	14	11	15	11	15	5
	2nd quarter	100	6	10	15	13	11	14	11	16	4
	3rd quarter	100	8	11	15	15	10	14	10	14	4
	4th quarter ^r	100	6	8	16	13	10	13	11	17	4
2003:	1st quarter^p	100	5	11	17	15	9	13	10	17	4

- Represents zero. A Represents an RSE that is greater than or equal to 100 or could not be computed.

^pPreliminary. ^rRevised. NA Not available. RSE Relative Standard Error.

Z. Less than 500 units or less than 0.5 percent.

¹Houses for which sales price was not reported have been distributed proportionally to those for which sales price was reported.

Table Q2. New Houses Sold by Sales Price: Northeast

[Thousands of houses. Components may not add to total because of rounding. Value of improved lot included in sales price]

Period						
	Total	Under \$100,000	\$100,000 to \$149,999	\$150,000 to \$199,999	\$200,000 to \$299,999	\$300,000 and over
Number of houses ¹						
ANNUAL DATA						
2001	66	1	11	12	19	22
2002 ^r	65	1	8	13	17	26
RSE (%)	6	47	56	20	13	18
QUARTERLY DATA						
2001: 1st quarter	18	(Z)	3	2	6	6
2nd quarter	17	(Z)	2	3	4	7
3rd quarter	16	(Z)	3	3	5	5
4th quarter	15	(Z)	3	3	4	5
2002: 1st quarter	16	(Z)	2	3	5	6
2nd quarter	18	(Z)	2	4	4	7
3rd quarter	17	(Z)	3	3	4	7
4th quarter ^r	13	(Z)	1	2	4	6
2003: 1st quarter ^p	21	(Z)	5	6	3	7
RSE (%)	18	(A)	57	36	20	20
Percent distribution						
ANNUAL DATA						
2001	100	2	16	19	29	34
2002 ^r	100	2	13	20	26	40
QUARTERLY DATA						
2001: 1st quarter	100	2	18	14	32	34
2nd quarter	100	2	14	20	25	39
3rd quarter	100	2	18	17	34	29
4th quarter	100	2	18	17	34	29
2002: 1st quarter	100	2	19	20	26	34
2nd quarter	100	2	11	20	27	39
3rd quarter	100	2	13	23	23	38
4th quarter ^r	100	3	17	18	24	38
2003: 1st quarter ^p	100	1	9	18	29	44

- Represents zero. A Represents an RSE that is greater than or equal to 100 or could not be computed.

^pPreliminary. ^rRevised. NA Not available. RSE Relative Standard Error.

Z Less than 500 units or less than 0.5 percent.

¹Houses for which sales price was not reported have been distributed proportionally to those for which sales price was reported.

Table Q3. New Houses Sold by Sales Price: Midwest

[Thousands of houses. Components may not add to total because of rounding. Value of improved lot included in sales price]

Period						
	Total	Under \$100,000	\$100,000 to \$149,999	\$150,000 to \$199,999	\$200,000 to \$299,999	\$300,000 and over
Number of houses ¹						
ANNUAL DATA						
2001	164	11	46	45	40	21
2002 ^r	187	10	48	53	49	28
RSE (%)	6	23	16	9	11	12
QUARTERLY DATA						
2001: 1st quarter	45	3	14	12	11	5
2nd quarter	47	3	12	14	13	5
3rd quarter	38	4	11	11	9	4
4th quarter	34	2	11	9	7	5
2002: 1st quarter	42	3	9	13	11	7
2nd quarter	49	3	14	14	13	5
3rd quarter	49	2	13	16	12	7
4th quarter ^r	47	2	13	12	13	7
2003: 1st quarter ^p	40	2	10	12	11	4
RSE (%)	8	36	20	19	13	23
Percent distribution						
ANNUAL DATA						
2001	100	7	28	27	25	13
2002 ^r	100	5	25	28	26	15
QUARTERLY DATA						
2001: 1st quarter	100	6	31	26	26	12
2nd quarter	100	6	26	30	27	11
3rd quarter	100	10	28	29	23	10
4th quarter	100	6	32	27	20	15
2002: 1st quarter	100	6	22	30	26	16
2nd quarter	100	6	22	30	26	16
3rd quarter	100	6	29	29	26	11
4th quarter ^r	100	5	25	32	24	14
2003: 1st quarter ^p	100	4	28	26	27	15

- Represents zero. A Represents an RSE that is greater than or equal to 100 or could not be computed.

^pPreliminary. ^rRevised. NA Not available. RSE Relative Standard Error.

Z Less than 500 units or less than 0.5 percent.

¹Houses for which sales price was not reported have been distributed proportionally to those for which sales price was reported.

Table Q4. New Houses Sold by Sales Price: South

[Thousands of houses. Components may not add to total because of rounding. Value of improved lot included in sales price]

Period	Total	Under \$100,000	\$100,000 to \$149,999	\$150,000 to \$199,999	\$200,000 to \$299,999	\$300,000 and over
Number of houses ¹						
ANNUAL DATA						
2001	439	56	145	107	84	47
2002 ^r	450	47	136	117	90	60
RSE (%)	3	23	5	7	7	8
QUARTERLY DATA						
2001: 1st quarter	118	15	40	30	21	12
2nd quarter	115	15	37	29	23	11
3rd quarter	105	15	35	26	19	10
4th quarter	101	12	36	24	18	11
2002: 1st quarter	112	12	35	30	23	13
2nd quarter	116	11	36	30	22	17
3rd quarter	120	16	38	32	22	13
4th quarter ^r	102	10	30	27	20	15
2003: 1st quarter ^p	124	10	43	32	24	15
RSE (%)	5	23	11	11	10	11
Percent distribution						
ANNUAL DATA						
2001	100	13	33	24	19	11
2002 ^r	100	11	30	26	20	13
QUARTERLY DATA						
2001: 1st quarter	100	13	34	25	18	10
2nd quarter	100	13	32	25	20	9
3rd quarter	100	14	33	25	18	9
4th quarter	100	12	36	23	18	11
2002: 1st quarter	100	10	31	26	20	11
2nd quarter	100	10	31	26	19	15
3rd quarter	100	13	32	26	18	11
4th quarter ^r	100	10	29	26	20	15
2003: 1st quarter ^p	100	8	34	26	19	12

- Represents zero. A Represents an RSE that is greater than or equal to 100 or could not be computed.

^pPreliminary. ^rRevised. NA Not available. RSE Relative Standard Error.

Z Less than 500 units or less than 0.5 percent.

¹Houses for which sales price was not reported have been distributed proportionally to those for which sales price was reported.

Table Q5. New Houses Sold by Sales Price: West

[Thousands of houses. Components may not add to total because of rounding. Value of improved lot included in sales price]

Period	Total	Under \$100,000	\$100,000 to \$149,999	\$150,000 to \$199,999	\$200,000 to \$299,999	\$300,000 and over
Number of houses ¹						
ANNUAL DATA						
2001	239	6	46	57	78	53
2002 ^r	273	4	41	54	91	83
RSE (%)	2	30	14	13	7	12
QUARTERLY DATA						
2001: 1st quarter	70	2	16	16	24	13
2nd quarter	64	2	11	18	19	14
3rd quarter	56	1	9	14	19	13
4th quarter	49	2	10	9	16	12
2002: 1st quarter	68	(Z)	10	13	24	20
2nd quarter	77	(Z)	12	15	26	23
3rd quarter	68	1	11	15	22	19
4th quarter ^r	60	1	9	12	18	20
2003: 1st quarter^p	72	1	12	12	20	27
RSE (%)	8	38	18	29	12	16
Percent distribution						
ANNUAL DATA						
2001	100	3	19	24	33	22
2002 ^r	100	2	15	20	33	30
QUARTERLY DATA						
2001: 1st quarter	100	2	23	23	34	18
2nd quarter	100	3	18	28	29	23
3rd quarter	100	3	16	25	34	22
4th quarter	100	3	21	18	34	25
2002: 1st quarter	100	2	14	19	35	29
2nd quarter	100	2	15	19	33	30
3rd quarter	100	1	17	22	33	28
4th quarter ^r	100	2	16	19	30	34
2003: 1st quarter^p	100	1	16	17	28	38

- Represents zero. A Represents an RSE that is greater than or equal to 100 or could not be computed.

^pPreliminary. ^rRevised. NA Not available. RSE Relative Standard Error.

Z Less than 500 units or less than 0.5 percent.

¹Houses for which sales price was not reported have been distributed proportionally to those for which sales price was reported.

Table Q6. Median and Average Sales Price of Houses Sold by Region

[Dollars]

Period	United States ¹	Northeast	Midwest	South	West
ANNUAL DATA	Median sales price				
2001	175,200	246,400	172,600	155,400	213,600
2002 ^r	187,500	264,300	177,800	163,400	238,500
RSE (%)	2	12	3	2	5
QUARTERLY DATA					
2001: 1st quarter	169,800	242,800	170,400	154,700	206,400
2nd quarter	179,000	255,200	177,200	156,100	204,600
3rd quarter	172,500	244,200	168,600	152,800	218,100
4th quarter	171,100	247,800	169,500	152,100	227,200
2002: 1st quarter	188,700	254,200	181,800	160,900	238,500
2nd quarter	187,200	261,100	173,000	164,000	239,600
3rd quarter	178,100	255,400	170,900	158,200	228,100
4th quarter ^r	190,000	287,100	178,700	165,400	244,400
2003: 1st quarter^p	180,200	196,000	174,900	160,900	261,100
RSE (%)	3	12	4	3	9
ANNUAL DATA	Average sales price				
2001	213,200	294,300	201,300	185,700	250,000
2002 ^r	228,600	301,300	209,500	197,500	276,500
RSE (%)	2	9	3	3	4
QUARTERLY DATA					
2001: 1st quarter	211,000	297,600	197,700	185,000	242,900
2nd quarter	211,200	301,200	198,200	182,400	247,100
3rd quarter	207,800	283,600	190,500	180,600	247,500
4th quarter	214,200	294,700	205,300	184,600	257,200
2002: 1st quarter	227,600	305,600	214,500	192,400	274,500
2nd quarter	227,600	288,900	198,700	199,200	275,100
3rd quarter	219,100	297,100	201,200	185,600	272,100
4th quarter ^r	232,200	320,200	209,300	202,900	280,000
2003: 1st quarter^p	227,300	263,900	200,900	195,000	285,600
RSE (%)	3	12	4	3	5

^pPreliminary. ^rRevised. RSE Relative standard error.

¹ May reflect revisions not distributed to months.

Table Q7. New Houses Sold by Type of Financing

[Thousands of houses. Components may not add to total because of rounding. Percents computed from unrounded figures]

Period	Total	Conventional ¹	FHA	VA	Rural Housing Service	Cash
Number of houses ²						
ANNUAL DATA						
2001	908	726	106	35	2	39
2002 ^r	974	789	106	34	4	42
RSE (%)	2	3	10	29	28	8
QUARTERLY DATA						
2001: 1st quarter	251	197	33	11	(Z)	10
2nd quarter	243	198	27	9	(Z)	9
3rd quarter	216	172	25	8	(Z)	11
4th quarter	199	158	24	8	1	8
2002: 1st quarter	239	191	26	10	1	11
2nd quarter	259	209	29	8	1	12
3rd quarter	255	206	30	9	1	9
4th quarter ^r	221	182	23	8	1	9
2003: 1st quarter ^p	257	211	25	10	1	9
RSE (%)	4	4	13	28	46	14
Percent distribution						
ANNUAL DATA						
2001	100	78	12	4	1	5
2002 ^r	100	79	12	3	(Z)	5
QUARTERLY DATA						
2001: 1st quarter	100	78	13	4	(Z)	4
2nd quarter	100	82	11	4	(Z)	4
3rd quarter	100	80	11	4	(Z)	5
4th quarter	100	80	12	4	(Z)	4
2002: 1st quarter	100	80	11	4	(Z)	4
2nd quarter	100	81	11	3	(Z)	5
3rd quarter	100	81	12	3	(Z)	4
4th quarter ^r	100	82	10	4	(Z)	4
2003: 1st quarter ^p	100	82	10	4	(Z)	3

- Represents zero. A Represents an RSE that is greater than or equal to 100 or could not be computed.

^pPreliminary. ^rRevised. NA Not available. RSE Relative Standard Error.

Z Less than 500 units or less than 0.5 percent.

¹Includes houses reporting other types of financing

²Houses for which type of financing was not reported have been distributed proportionally to those for which type of financing was reported.

Table Q8. Median and Average Sales Price of New Houses Sold by Type of Financing

[Dollars]

Period	Total ¹	Conventional ²	FHA	VA	Rural Housing Service	Cash
Median sales price						
ANNUAL DATA						
2001	175,200	194,900	122,700	139,400	88,100	176,800
2002 ^r	187,500	206,700	127,900	144,200	94,600	195,600
RSE (%)	2	3	3	7	12	4
QUARTERLY DATA						
2001: 1st quarter	169,800	192,000	124,000	133,600	(S)	172,500
2nd quarter	179,000	194,200	123,000	137,200	(S)	184,700
3rd quarter	172,500	190,900	119,200	140,800	(S)	157,800
4th quarter	171,100	195,000	122,800	144,900	150,800	172,400
2002: 1st quarter	188,700	209,100	125,100	136,300	95,300	181,100
2nd quarter	187,200	209,600	130,000	155,300	85,700	190,700
3rd quarter	178,100	193,300	129,100	133,100	108,200	198,700
4th quarter ^f	190,000	207,500	125,000	144,200	113,700	194,200
2003: 1st quarter ^p	180,200	200,400	129,200	145,500	92,800	211,700
RSE (%)	3	4	3	7	10	13
Average sales price						
ANNUAL DATA						
2001	213,200	231,900	127,500	140,300	108,800	213,400
2002 ^r	228,600	246,100	132,900	147,300	106,700	232,800
RSE (%)	2	2	3	7	9	3
QUARTERLY DATA						
2001: 1st quarter	211,000	231,000	128,300	137,100	(S)	210,600
2nd quarter	211,200	228,400	128,900	136,600	(S)	213,600
3rd quarter	207,800	225,400	124,700	139,100	(S)	206,600
4th quarter	214,200	235,800	125,000	149,100	126,700	218,100
2002: 1st quarter	227,600	247,500	132,800	146,500	98,600	217,100
2nd quarter	227,600	246,900	133,800	152,300	90,700	222,400
3rd quarter	219,100	234,100	133,100	138,100	106,100	242,900
4th quarter ^f	232,200	250,200	129,400	148,400	128,500	240,200
2003: 1st quarter ^p	227,300	246,700	134,200	145,600	95,900	224,300
RSE (%)	3	3	2	7	7	8

A Represents an RSE that is greater than or equal to 100 or could not be computed.

^pPreliminary. ^rRevised. NA Not available. RSE Relative Standard Error.

S Withheld because estimate did not meet publication standards on the basis of response rate, associated standard error, or a consistency review. Z Less than 0.5 percent.

¹ May reflect revisions not distributed to months.

² Includes houses reporting other types of financing.